

Outstanding Agent of the Year Award

This award will focus on the development of long term relationships with clients and insurers, commitment to promoting the work of the industry and the company as well as enhancing the industry image, and demonstration of professionalism and industry expertise. The award will recognise service excellence with vivid sample of overcoming difficulties or outstanding performance for clients. The award winner should also be able to make a positive impact on people's lives and inspire others as a role model.



Mr Kinson Ng  
Prudential Hong Kong Limited



Kinson won the "Top Five Award" in the 47th Distinguished Sales Person Award (DSA) of the Hong Kong Management Association (HKMA).



Kinson was the speaker in the ConneXion Zone of Orlando Annual Meeting of MDRT.

The college motto of "Vos Parate Ut Serviatis", meaning "Prepare Yourself that You May Serve", is a principle that Kinson Ng has been upholding throughout his 26 years of career.

Mr. Kinson Ng, graduated from the University of Hong Kong, commenced his journey with Prudential in 1991 and has started as an agency leader since 2000. He is currently the regional manager of Pilot Agency at Prudential.

In the last 26 years, Kinson has been a qualified MDRT member for 24 years with three times COT and one time TOT. He is appointed by Prudential as the mentor in the "RUN to MDRT" programme. He has also been invited as a trainer, committee member and speaker at numerous events, including being a speaker at the ConneXion Zone of Orlando Annual Meeting of MDRT 2017. Under the leadership of Kinson, over 20% of agents in his region have become MDRT.

Kinson was the top five performers in the 47th Distinguished Sales Person Award (DSA) of the Hong Kong Management Association (HKMA) in 2015. He was also a committee member of the DSA Competition in 2016, 2017 and 2018, and he is currently being appointed as chairman of the Programme Sub-Committee of HKMA Sales and Marketing Executives Club for the year of 2017-2018.



Ms Pecky Wong  
AIA International Limited



Pecky was given a 30 years long service award. She is passionate about her career and devoted to offer the best protection to every single client.



Every year, Pecky volunteers in the MDRT annual meeting to promote the benefits of MDRT and encourages our fellow members of the industry to strive for excellence.

Pecky Wong has served the industry and AIA for 31 years, advising over 900 individuals and families. She believes in the philosophy of insurance because it does not only provide protection to human during different stages of life, but it also helps customers to manage their wealth, leading them to live their dream life.

Pecky's key to success is to stay humble and stay foolish. She understands the significance of lifelong learning and attained the following professional qualifications:

- Registered Financial Consultant (RFC) in 2004
- Chartered Financial Practitioner (FChFP) in 2005
- Foundation Certificate in Life Coaching in 2013
- Neuro-Linguistic Programming (NLP) in 2015
- Master Practitioner of NLP in 2016

Over the years, Pecky gained a broad recognition from local and global organizations for her contributions to the industry and the company. Since 2008, She was awarded by the GAMA every year. Internationally, Pecky has achieved MDRT for 25 consecutive years (5 years of COT and 1 year of TOT). Most importantly, she recognises the significance of giving back, becoming the first person in Hong Kong who was nominated as the Divisional Vice President twice in MDRT Executive Committee.



Mr Sammy Hui  
MetLife Limited



Mr. Sammy Hui, Senior Division Director of MetLife Hong Kong



Mr. Sammy Hui and his team

Sammy Hui began his insurance career in 1990, after graduating from the Chinese University of Hong Kong. Currently, he is the Senior Division Director of MetLife Hong Kong.

Sammy has served as the secretary and the director of the GAMA board for over ten years, and is a regular platform speaker at the GAMA Convention and other conferences.

Throughout his thirty years of industry experience, Sammy has received multiple awards and qualifications, including MDRT life and qualifying membership, Distinguished Sales Awards from HKMA and Distinguished Agent Award from LUAHK. He is one of the top 100 best financial planners, and 10 Best Financial Planner Trainer.

Sammy aspires to reposition our industry from association with salespeople to association with professional financial planners to upgrade its image. To this end, not only did he acquire full membership in the Society of Trust and Estate Practitioners, with the designation of TEP, but he has also developed his own courses in Estate and Trust Planning, and has trained over 5,000 students.

The gift of life insurance is the way to show our love to our family. Sammy is so proud of being a life insurance agent, living up to his motto: "I believe in the life insurance not because someone must die, but someone has to live."