

# OUTSTANDING Young Professional of the Year

INTERMEDIARY

*This award recognises a young insurance professional under 35 years of age with more than 3 years of experience in the industry. He/she must demonstrate excellence/achievement in the industry that is distinct from the norm. Nominees should also show the potential for leadership and a commitment to the advancement for the insurance industry.*



◀ Team performance celebration, 2018



▲ Anchor Huang, Regional Manager of Prudential Hong Kong Limited  
▲ The 50th Distinguished Salesperson Award Presentation Ceremony

## Anchor Huang

Anchor Huang graduated from Hong Kong Polytechnic University with a Master degree, joining Prudential in September 2016. She qualified for MDRT for the last three years, twice as COT.

Her team members, from eight major universities in Hong Kong, have an average age of 26. Anchor believes that the approach "Try to find the meaning of the work, not only the money" can help their development and customises different training programmes for

each one. Anchor also supports their careers, with seven achieving manager grade and two qualifying as MDRT members last year.

Anchor has completed the Certificate of Top-level Will Planner, the Certificate of International DISC Behavioral Science Analyst, the Certificate of TTT Distinguished Teacher and Certificate Private Banker training programme. She received the 50th Distinguished Sales Person Award from the Hong Kong Management Association in 2018.



- ▲ Jason Chu, Agency Director of Sun Life Hong Kong
- ▲ Jason is a young and energetic agency leader who has developed a Gen-Y team with 27 MDRTs and 2 COTs (including himself).



- ▲ After joining SunElite Executive Directors (SEED) Program by Sun Life Hong Kong in 2018, Jason has been promoted three times from District Director to Agency Director.



### Jason Chu

Jason joined Sun Life Hong Kong as Unit Manager and started with only a few agents. In 6 years' time, he built a team of over 100 advisors. He is now an Agency Director who is among the top 1 per cent of agency leaders in the agency force of Sun Life Hong Kong. In 2018, 36% of Jason's team achieved MDRTs which is above the market benchmark. He just won the Rookie

Insurance Agency Leader of the Year Award of the 4th Asia Trusted Life Agents & Advisers Awards 2019. Over 90% of Jason's team are Gen-Y with average age of 26 years old and has successfully developed 2 District Directors in 2018. He exemplified the role model of young leader in Sun Life Hong Kong.



- ▲ As a guest speaker sharing a presentation titled 'Anyone can reach the Top of the Table' at the MDRT Annual Meeting 2018 in Los Angeles



- ▲ Mr. Yung Sze Hon Solomon, District Manager of AIA International Limited; Jiangsu Chinese People's Political Consultative Conference Member



### Yung Sze Hon Solomon

Solomon Yung joined AIA in 2012, after graduating with a law degree from Bristol Law School, UK. Since joining the industry, he has achieved MDRT (including three TOT and two COT qualifications) seven times. He was honored with the "Agent of the Year" distinction at AIA in 2013 and 2014. He was presented with the **46th Outstanding Young Sales Person Award (OYSA)** by HKMA in 2014 and the China Insurance Managers Association's **China Young Insurance Elite Award** in 2017. He was also conferred the **Frontline Leader Award (Platinum)** in 2017 and 2018, **International Management Award (Silver)**

in 2018 and **International Management Award (Platinum)** in 2019 by GAMAHK.

Solomon's philosophy is "Insurance is a **Form of Love to Every Family**". Insurance protection is of profound importance in the event of unexpected life changes. He believes in humility and authenticity, and that achievements should be shared and celebrated with gratitude. His vision is to train young individuals to become the leading group of insurance providers in the industry by instilling in them the right **Attitude, Discipline and Persistence**.